

Beaver Dam Community Hospitals, Inc.  
 707 South University Avenue  
 Beaver Dam, WI 53916  
 (920) 887-7181

Type: **GMS**  
 Control: **Other Not for Profit**  
 Fiscal Year: **07/01/01 to 06/30/02**

County: **Dodge**  
 Analysis Area: **Southern (1)**  
 Volume Group: **5**

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 1		Volume Group 5		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	23.3%	57.4%	0.41	55.2%	0.42	51.9%	0.45	21.8%	1.07
Obstetrics	22.7%	39.6%	0.57	41.3%	0.55	28.1%	0.81	23.8%	0.95
Pediatrics	. %	48.0%	.	46.0%	.	20.9%	.	. %	.
Total hospital	25.6%	55.9%	0.46	54.7%	0.47	48.2%	0.53	24.0%	1.06
Average Census (Patients)									
Adult medical-surgical	16.1	30.4	0.53	31.2	0.52	28.2	0.57	15.0	1.07
Obstetrics	2.7	3.9	0.70	4.1	0.66	3.5	0.78	2.9	0.95
Pediatrics	0.0	1.8	0.00	1.6	0.00	0.5	0.00	0.0	.
Total hospital	23.8	55.4	0.43	54.3	0.44	41.9	0.57	22.4	1.06
Average Length of Stay (Days)									
Adult medical-surgical	3.3	3.9	0.84	3.7	0.89	3.7	0.89	3.3	1.00
Obstetrics	2.4	2.4	0.98	2.0	1.17	2.3	1.04	2.3	1.04
Pediatrics	.	2.4	.	3.1	.	2.3	.	.	.
Total hospital	3.0	4.3	0.69	4.3	0.68	3.7	0.81	3.1	0.96
Surgical Operations									
Inpatient	817	1,424	0.57	1,694	0.48	1,323	0.62	808	1.01
Outpatient	2,389	3,187	0.75	3,961	0.60	2,947	0.81	2,382	1.00
Inpatient as % of all surgeries	25.5%	30.9%	0.83	30.0%	0.85	31.0%	0.82	25.3%	1.01
Outpatient Visits									
Non-emergency visits	59,745	75,046	0.80	108,040	0.55	65,740	0.91	59,549	1.00
Emergency visits	12,893	14,086	0.92	14,024	0.92	16,883	0.76	12,369	1.04
Full-time Equivalents (FTEs)									
Administrators	35.5	14.8	2.39	13.3	2.68	15.3	2.31	5.0	7.10
Nurses, licensed	104.3	160.1	0.65	172.9	0.60	143.8	0.73	87.5	1.19
Ancillary nursing personnel	12.4	54.3	0.23	44.8	0.28	35.6	0.35	2.6	4.75
All other personnel	400.2	384.2	1.04	462.2	0.87	358.4	1.12	562.0	0.71
Total FTEs	552.4	613.5	0.90	693.1	0.80	553.1	1.00	657.1	0.84
FTEs per 100 Patient Census (Adjusted)									
Administrators	56.4	14.6	3.85	13.3	4.25	16.0	3.53	9.2	6.14
Nurses, licensed	165.6	157.9	1.05	172.8	0.96	149.8	1.11	160.7	1.03
Ancillary nursing personnel	19.6	53.6	0.37	44.8	0.44	37.1	0.53	4.8	4.11
All other personnel	635.5	378.9	1.68	462.1	1.38	373.4	1.70	1032.2	0.62
Total FTEs	877.1	605.0	1.45	692.9	1.27	576.2	1.52	1206.8	0.73

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	93	Health maintenance organization (HMO)	Yes	Beds set up and staffed	8	Bassinets	8
Discharges	3,089	Preferred Provider organization (PPO)	Yes	Discharges	141	Total births	377
Inpatient days	8,684			Inpatient days	648	Newborn days	780

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 06/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical:</b>							
Adult medical-surgical, acute	1	69	1,774	5,880	23.3%	16.1	3.3
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	2	0	0	0	. %	0.0	.
Hospice	4	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	0	0	0	. %	0.0	.
Obstetrics	1	12	421	993	22.7%	2.7	2.4
Psychiatric	2	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	2	0	0	0	. %	0.0	.
<b>ICU/CCU:</b>							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	5	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	1	6	142	493	22.5%	1.4	3.5
Step-down (special care)	5	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	1	6	445	1,318	60.2%	3.6	3.0
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

\* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/asst. administrators	35	1	35.5	Radiological services personnel	7	7	10.8
Physicians and dentists	0	1	0.6	Occupational therapists	3	3	5.6
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	3	2.4
Registered nurses	55	54	88.1	Physical therapists	9	3	10.2
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	2	2	3.6
Licensed practical nurses	12	9	16.2	Recreational therapists	0	0	0.0
Ancillary nursing personnel	6	14	12.4	Psychologists	0	0	0.0
Physician assistants	0	5	1.6	Social workers	3	1	3.8
Nurse Practitioners	0	0	0.0	All other health professionals	4	0	4.0
Medical records personnel	14	3	15.1	All other personnel	294	106	319.6
Pharmacy personnel	11	5	13.6				
Clinical laboratory personnel	6	7	9.5	<b>TOTAL</b>	<b>461</b>	<b>224</b>	<b>552.4</b>

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$61,907,394	Cash and cash equivalents	\$1,941,498	Current liabilities	\$8,003,412
Less deductions	23,862,734	Net Patient receivables	4,841,966	Long-term debt	16,880,078
Net patient revenue	38,044,662	Other receivables	792,395	Other liabilities	473,041
Plus other revenue	4,562,912	Land, bldgs and equip: Net	29,671,987	Subtotal	25,356,531
Total revenue	42,607,574	Other assets	15,756,840		
Less expenses	40,629,072	Total Assets	\$53,004,686	Unrestricted fund balance	27,648,155
Nonoperating gains/losses	259,057			Total liabilities & fund balance	\$53,004,686
Net Income	\$2,237,559			Restricted fund balances	\$53,988

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 1		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [ \$27,106,832]	43.8%	41.7%	1.05	39.1%	1.12	42.6%	1.03	42.4%	1.03
Medical Assistance [ \$3,081,594]	5.0%	9.0%	0.55	6.6%	0.75	6.9%	0.72	4.6%	1.09
Commercial [ \$30,496,335]	49.3%	43.2%	1.14	48.4%	1.02	44.9%	1.10	51.2%	0.96
All other [ \$1,222,633]	2.0%	6.1%	0.32	5.9%	0.34	5.6%	0.35	1.8%	1.08
Deductions as % of Total Gross Patient Revenue									
Medicare [ \$15,562,593]	25.1%	23.7%	1.06	20.4%	1.23	25.2%	1.00	23.6%	1.07
Medical Assistance [ \$2,111,943]	3.4%	6.0%	0.57	4.2%	0.81	4.7%	0.73	3.3%	1.02
Commercial [ \$5,868,211]	9.5%	9.4%	1.01	10.8%	0.88	6.8%	1.39	9.8%	0.96
Charity care [ \$150,115]	0.2%	1.2%	0.20	1.3%	0.18	1.3%	0.19	0.1%	2.94
All other [ \$169,872]	0.3%	1.4%	0.19	1.2%	0.22	0.7%	0.38	0.1%	2.96
Total deductions [ \$23,862,734]	38.5%	41.7%	0.92	38.0%	1.02	38.7%	1.00	36.9%	1.04
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	10.7%	5.1%	2.11	9.2%	1.16	4.4%	2.43	10.5%	1.02
Net gains/losses as % of net income	11.6%	5.3%	2.19	11.7%	0.99	-1.2%	-9.38	26.0%	0.45
Expenses as % of Total Expenses									
Salary/fringe benefit[ \$24,336,267]	59.9%	47.8%	1.25	50.0%	1.20	52.1%	1.15	60.1%	1.00
Supplies and services[ \$11,487,487]	28.3%	40.5%	0.70	39.1%	0.72	34.6%	0.82	27.9%	1.01
Capital component [ \$3,706,218]	9.1%	8.7%	1.05	8.2%	1.11	10.2%	0.89	8.8%	1.04
Bad debt [ \$1,099,100]	2.7%	3.0%	0.91	2.7%	1.00	3.1%	0.87	3.2%	0.84
Fiscal Statistics									
Operating margin	4.6%	6.1%	0.77	5.4%	0.86	6.4%	0.73	3.2%	1.47
Total hospital profit margin	5.2%	6.4%	0.82	6.1%	0.86	6.3%	0.83	4.2%	1.23
Return on equity	8.1%	10.0%	0.81	11.5%	0.71	10.0%	0.81	6.1%	1.33
Current ratio	1.1	2.5	0.45	2.3	0.49	2.3	0.49	2.1	0.53
Days in net patient accounts receivable	46.5	57.8	0.80	62.7	0.74	60.2	0.77	.	.
Average payment period	76.8	52.6	1.46	52.0	1.48	62.1	1.24	44.1	1.74
Equity financing	52.2%	56.2%	0.93	48.3%	1.08	51.1%	1.02	55.8%	0.94
Long-term debt to equity ratio	0.6	0.5	1.29	0.8	0.80	0.6	1.08	0.5	1.15
Times interest earned	5.2	5.0	1.04	4.6	1.14	4.4	1.20	3.9	1.34
Total asset turnover	0.8	0.9	0.91	0.9	0.89	0.8	0.99	0.8	1.01
Average age of plant: years	10.5	9.5	1.11	10.3	1.03	8.0	1.32	10.7	0.99
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	7.2%	.
Output gross rev (% of total gross pt. rev)	59.4%	44.1%	1.35	43.8%	1.36	54.1%	1.10	59.3%	1.00
Net Revenue Statistics									
Inpatient net revenue per discharge	\$4,753	\$7,870	0.60	\$8,404	0.57	\$6,036	0.79	\$4,591	1.04
Inpatient net revenue per day	\$1,489	\$1,834	0.81	\$1,902	0.78	\$1,554	0.96	\$1,493	1.00
Outpatient net rev per visit	\$332	\$343	0.97	\$247	1.35	\$385	0.86	\$297	1.12